Higher Education Consulting Services

March 1, 2022





Improving your Space Management Process

Agenda











WebSpace Software

Improving your Space Management Process

Maximus Higher Education Practice

Organization and structure

- Established in 1985
- Headquartered in Northbrook, IL, with multiple satellite offices across the country

Consulting services

- F&A proposal assistance, Space Survey, Negotiations
- Fixed/Moveable Asset Physical Inventory
- Fringe benefit rate proposals

- Reviews of service/recharge centers
- Pre- and Post-Award Assistance

Software Solutions

- Comprehensive Rate Information System CRIS (F&A software used by 90 of top 100 universities)
- WebSpace® Space Inventory and Survey System
- Effort Reporting System®

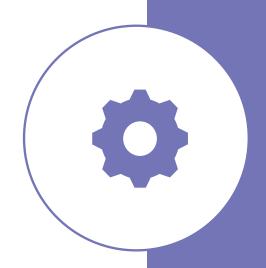
35+
Years of Experience

28
Full-time consulting and IT staff

250+
Colleges and universities served

What is a Space Survey?

The process of assigning institutional space into 2 CFR 200 (Uniform Guidance) functional categories 2 CFR 200 based on the usage of the space Can be paper-based or electronic – in-house or Paper or **Electronic** WebSpace



OR%

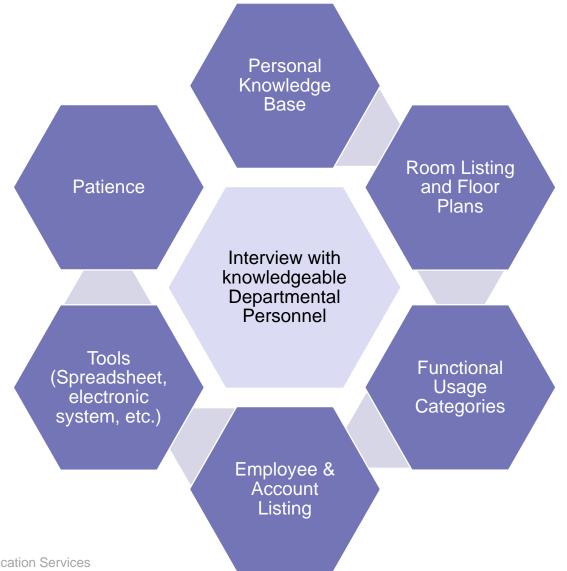
The results are used to calculate the percentage of space that is used by the Organized Research activities

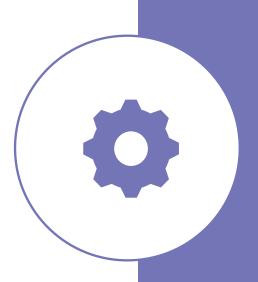
What is a Space Survey?

- The survey supports the development of the institution's F&A rate proposal
 - Can also assist university facility, administrative and academic personnel in planning future space use.
- Used to allocate facilities costs building and equipment depreciation, interest, and O&M
- Admin capped, so any rate increase must come from facilities
- Most reviewed areas by HHS-Cost Allocation Services (CAS) and ONR/DCAA when negotiating F&A Rates



Space Survey Musts





The Space Survey Process

Planning



Training



Implementation







Space Survey Tasks: Typical vs. under Covid-19

Space Survey Task	Typical	Under Covid-19		
Gathering the Data	Meet with various campus representatives to inform of data needed	No change; meetings had to be done remotely		
Loading and validating the Data	Review the data for accuracy	No change		
Training Materials Preparation	Prepare training materials; hands-on scenarios	Prepare training materials. General demo – no hands-on practice		
Conducting Training	In a lab setting, with hands-on exercises; face-to-face	Via Zoom (other web tool); general demonstration of scenarios. No face-to-face interaction.		
Completing Space Survey	Depending on what system is being used – can be done on-site or remotely	Mostly done remotely		
Department One-on- One meetings	Face to face; walk the space; review latest progress	Via Zoom; record the sessions; post on university website use Zoom for ad hoc questions/issues		

CAS Best Practice Manual – Alternate Space Methodology

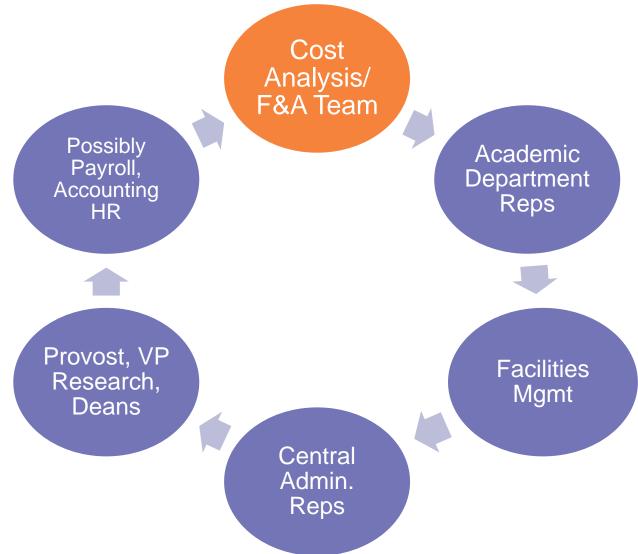
Simplified Method of Surveying Space Pick Organized Research dollar threshold Survey certain room types (250, 255 etc.) Allocate all classrooms, class labs and study rooms to IDR Allocate offices, conference rooms and their service rooms on departmental S&W (joint use) Allocate all remaining departments based on departmental S&W (joint use), including room types surveyed for departments above threshold

Planning

- Identify the space team
- Determine the timeframe and sequence of events
 - Conduct in base year, if possible
 - Allow enough time to complete depends on scope
- Review, update and/or develop space survey policies, procedures, and definitions consistent with Uniform Guidance and Best Practices Manual



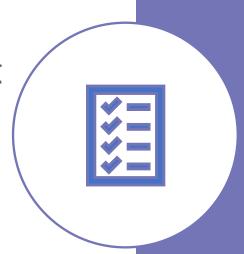
Planning – The Space Team





Planning

- Communication
 - Senior Management (Deans, Department Heads, etc.)
 - Departments
- Management issue for departments to get the right people for the assigned tasks
- Accurate facilities information
 - Inventory what space you have
 - Survey how that space is used
- Are there other uses for space data?



Training

- Extremely important element of the process
- Training follow-up can save headaches during review process
- Functional definitions
- Space assignment and types of space
- Room occupants treatment paid and unpaid
- Funding sources
- Special circumstances
- In-house or Maximus
- Remote training and review
 - Provide recording and other materials



Training - Space Survey Functional Definitions

The direct cost functions for an academic department generally consist of:

- Instruction & Departmental Research (IDR)
- Organized Research (OR)
- Other Sponsored Activity (OSA)
- Other Institutional Activities (OIA)

Consistent understanding is key



Biology Department



This says "organized research"

This says "organized research"

Physics Department



Implementation

Prepare and distribute space survey packages to department coordinators for review and corrections, if necessary.



Department coordinators complete survey forms.



Follow up with department coordinators to assure proper completion of forms.



Provide assistance be available to answer questions

SPACE SURVEY PACKAGE

- Policies & procedures
- **Function Definitions**
- Survey Forms
- Floor plans
- Funding Sources listing by PI
- S&W distribution by Employee within Department

Data Review

- Analyze summary data; compare to last survey
- Compare research salaries or MTDC to research space – note any discrepancies
- Research space/no research dollars
- Perform Quality Review of Selected Rooms
- Compare to Departmental S&W Profile (joint) use) to get baseline



Data Review

- Review detail for:
 - Research Labs 100% to Organized Research or 0% Organized Research
 - 95/5 syndrome
 - Visiting faculty how were they accounted for?
 - GRA's how were they accounted for?
 - Vacant space was it coded according to definition?
 - Coding inconsistent with room type (for example, DA function should not be used in Research Labs)

Important Considerations

- Professional judgment is the key; not an "exact" science.
- Results should be accurate and supportable
- The room should be surveyed by an individual with knowledge of its use.
- Survey based on the entire FY usage.
- Appropriate training is necessary.
- Consistency across departments
- Recharge Centers (i.e. electronic repair shop) should be coded based on client usage
- Start-up funds, seed money, bridge funds, and dept funded research are IDR, not OR
- Consider COVID-impacted space as if the work was being conducted as usual (not Vacant)

Things to Keep In Mind under COVID-19

- Delays in data collection
 - It might take longer to get the data due to other competing priorities or special access needed
- Need Senior Management involvement
 - Other priorities will compete to keep space survey on track
 - Good communication and reminder of how critical space survey is will be necessary to get everyone on board
- Departments may not be able to physically walk the space and confirm the layout
 - Provide floor plans or other helpful tools to assist with this
- Be available to assist
 - Be prepared to assist, schedule zoom calls, do follow ups; use other tools to help stay on track
- Space is fluid and changes frequently; space systems may not be up to date with the latest information



Maximus Space Survey Services

- Outsource
- Planning/development
 - Instructions/definitions
 - Scope
- Training
- Quality review
- WebSPACE



WebSpace®

- Web-based system for *inventorying* and surveying space to meet
 - F&A requirements (Compliant with UG 2CFR 200)
 - University requirements
- Developed by MAXIMUS
- On the market for over 20 years
- Works with standard browsers and databases; mobile devices

- Integrated with **CRIS**
- Flexible product adaptable to school's methodology
- Space survey/reviews
 - MAXIMUS has successfully developed software application tools
 - Annual releases
 - Flexible and easy data load and extract
- Can be Licensed or Leased



Used by

WebSpace Features and Benefits



Secure and Flexible

- Role-based and domain security
- SSO integrated and SSL enabled
- Up to 30 configuration options
- Clustering option to group rooms by Principal Investigator to survey as one unit.
- Account/Funding source requirement for specific functions
- Occupants and PI requirement for specific room types.
- · Up to five custom-defined attributes.
- Seamless integration with CRIS

Ease of Use

- · Help pages are available throughout
- Error checks performed everywhere
- Step-by-step end user tutorial
- Training Documents section for policies, procedures, references, recordings, etc.
- Dashboard of completed and pending activity items
- Automation of surveying service rooms based on associated labs.
- 100% web-based internet and browser only

Notifications & Alerts

- Tailored e-mail to alert users of other actions
- Built-in Automated Delinquent reminder to alert of completion/pending items
- · Announcement on user's home page









Management Reporting

- Delinquency reports for easy identification of incomplete rooms.
- Survey Status, Occupants and Funding Sources reports.
- Ad Hoc reporting allows creation, downloading and distribution of customized reports.
- Management report with latest survey percentages and occupancy
- Reports by building, department, room type, PI and occupant
- Research space analysis and review

Functional Edits

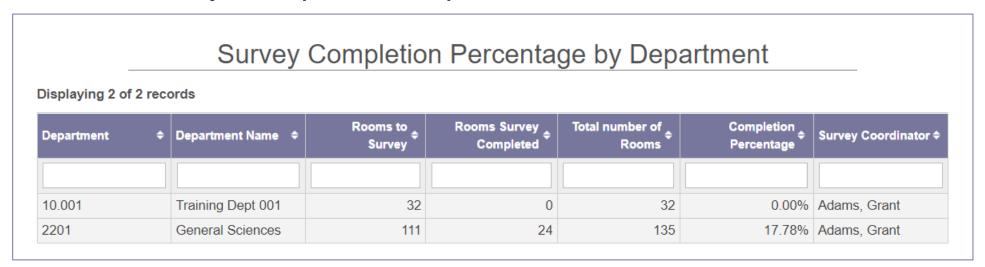
- Survey must add to 100 percent.
- Use of payroll profile as a guide
- Requires assignment of accounts (project) for space coded Organized Research, etc.
- Option to disallow the attributes of a room to be changed unless an explanation is provided.
- Designate and account for unpaid occupants
- · Use of billing for recharge/core space

Analytics

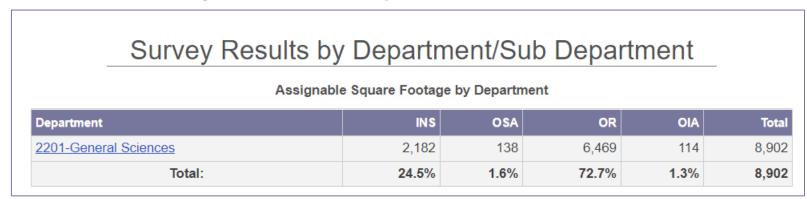
- Perform density analysis
- Perform space/base analysis
- Perform trend analysis to assess increase/decrease of space
- Meet state requirements
- Analyze space by Principal Investigator
- Download all reports to excel, pdf and other formats

WebSpace to Help with Reporting and Status

Survey Completion Report:



Survey Results Report:



WebSpace Reporting

 View Organization – provides the status on the number of rooms, completion, Occupants identified, Projects/Funding Sources designated

Department: 2201 - General Sciences (Edit)							
Assigned Department Coordinator:	Adams, Grant			Assigned Audit Department Coordinator:			
Total Number of Rooms:	305	Total ASF:	106,934				
Number of Rooms Initiated:	269 (1)	ASF:	92,488				
Number of Rooms Inventoried:	36 out of 268	ASF:	12,892	Percent Inventory Completion:	13.43%		
Number of Rooms Surveyed:	24 out of 135	ASF:	8,902	Percent Survey Completion:	17.78%		
Number of Employees in Department:	161 (46)	Link to (Occupant Identifie	ed/Not Identified			
Number of PIs in Department:	11	Link to PI					
Number of Clusters:	5	Link to Cluster					
Number of Shared Rooms:	8						
Number of Accounts:	44 (25)	Link to Account used/not used					

WebSpace Reporting – Summary by Function, Bldg, Room type

Assignable Square Footage by Function

INS	OSA	OR	OIA	Total
2,182	138	6,469	114	8,902
<u>24.5%</u>	<u>1.5%</u>	<u>72.7%</u>	<u>1.3%</u>	100.0%

Assignable Square Footage by Building

Displaying 3 of 3 records

Building \$	INS \$	OSA \$	OR ¢	OIA \$	Total ¢
1001-Building One	1,292	137	5,243	114	6,786
1003-Building Three	4	1	13		18
1006-Building Six	886		1,213		2,099
Total:	24.5%	1.6%	72.7%	1.3%	8,903

Assignable Square Footage by RoomType

Displaying 2 of 2 records

Room Type \$	INS ¢	OSA \$	OR \$	OIA \$	Total ¢
250-RESEARCH LAB OTHER	2,002	134	6,272	106	8,514
255-RESEARCH LAB SERVICE	181	4	197	8	389
Total:	24.5%	1.6%	72.7%	1.3%	8,903

WebSpace Reporting – Summary by PI

Assignable Square Footage by PI/ PO

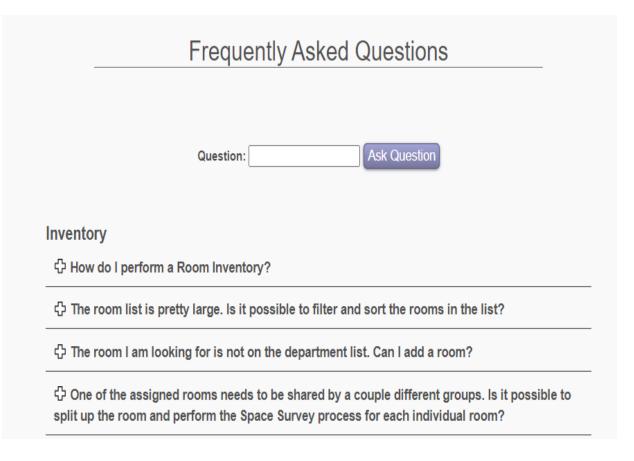
Displaying 9 of 9 records

PI/PO \$	Number of Rooms \$	Total ASF ¢	INS \$	OSA \$	OR ¢	OIA ¢
CLINTON, LEON	2	661	53		47	
FIBER, STEVEN	<u>3</u>	1,232			94	6
GUSTAVSON, RENE	1	145	50		50	
KEYES,RACHEL	1	305	13	18	62	7
N/A	<u>3</u>	179	72		24	4
PANERA, CHRIS	<u>6</u>	3,510	36		64	
STEVENSON, JAMIE	<u>6</u>	2,662	8	3	89	
TILAPIA, DAVID	<u>1</u>	110	95		5	
WANG,JANE	1	99	14	3	83	
Total:	24	8,903	25%	2%	73%	1%

WebSpace Built-in FAQ for contextual help

?

- FAQ/Help button is available throughout to assist departments:
 - Provides information related to the process/screen the user is on
 - Allows institutions to customize the FAQ/Help to incorporate institutionspecific topics and clarifications
 - Allows the user to search contents and follow steps





Upcoming Webinars

- Strategic Asset Management Tuesday, 2pm eastern, March 29, 2022
- Grants Management April 2022
- Fringe Benefits Proposal May 2022
- Service Centers June 2022
- Short Form F&A Proposals July 2022
- Using Trend Analysis in CRIS August 2022



Questions?

Hank

Chuck Wuensch

<u>CharlesMWuensch@maximus.com</u>

314.477.2917

Inna Gvozdeva

InnaGvozdeva@maximus.com

847.477.3858